



Griffith
College &
Chambers
Ireland
2020

14TH MAY 2020

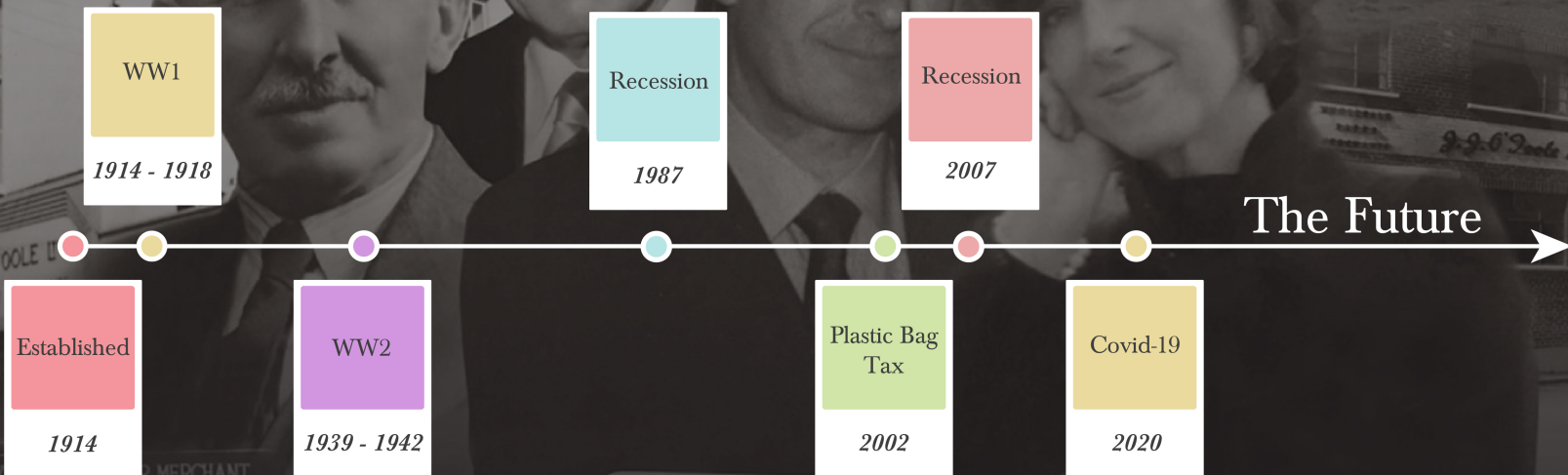
How Do I Protect My Business and The People I Work With?

KEYNOTE SPEAKER - VICKI O'TOOLE, OWNER AND MD, J.J. O'TOOLE LTD

**FACILITATOR - JOHN EARDLY, PROGRAMME DIRECTOR, LAW FACULTY, GRIFFITH COLLEGE
DUBLIN**

J.J. O'Toole Ltd
ESTD 1914

OUR TIMELINE



One Irish
Business
106 Years



ONE ZERO SIX

YEARS

#DontQuit
#Resilient
#StayPositive

STAYING APART TO STAY TOGETHER

Managing Change Successfully



Challenges and Scale

SMALL
BUSINESS **BIG**
IMPACT



Challenges and Scale

CASH FLOW



The Big Ideas?

Positivity & Resilience



The Big Ideas?

Creativity & Imagination



The Big Ideas?

Communication



The Big Ideas?



Re-Organise & Diversify

The Landscape



The Roadmap: Two Parts



The Roadmap

Internal To The Business

The Roadmap

**Employees &
Relationships Within The Business**

The Roadmap

External To The Business

The Roadmap

Customers, Suppliers

&

Other Business Relationships

Employees Relationships



Changing Relationships - The Checklist

Purpose or Place of Business



Changing Relationships - The Checklist

Type of Work



Changing Relationships - The Checklist

Roles Within The Business



Implementing Positive Change

TRUST



Consultation



Exploring Options



Strong Foundations



Application



Decisions

COMMUNICATE



External Relationships

Customers

Lending Institutions

Suppliers

