

Title

International Department Manager

Description

This internship offers you the opportunity to kick-start your career and hone your commercial instincts on a global stage, working for the world's leading sports analytics company.

- **Are you interested in sales & marketing?**
- **Are you ready to make an impact in the global football industry?**
- **Do you want to build a career on a global sports stage?**
- **Do you wish to work for the world's fastest growing football analytics brand?**
- **Do you strive on working on real projects and have fun along the way?**
- **Are you passionate about working with people?**

Sounds like you? Then you might be exactly what we are looking for at InStat!

InStat is a worldwide leader in sports performance analysis for professional leagues, clubs, players and media in football, futsal, basketball, and ice hockey. Among our clients are over 1600 sports clubs, including almost all of the worldwide top clubs like "FC Barcelona", "Real Madrid", "Liverpool FC" and "Manchester United".

Excited? You should be! InStat is currently expanding in Ireland and looking for young minds who are passionate about sports and cannot wait to make an impact on the global football market.

This is a special opportunity for students or recent graduates of Irish universities – you will get unique knowledge of the backstage of the industry and get an invaluable experience in the sports environment that few companies in the world can provide. Working in our company will give you a chance to show off your communication and negotiation skills as well as allow you to gain a real insight into our industry. Following an initial training period, our interns dive straight into their placements to work for not only clubs but even national teams.

Still sounds like something you would love to experience? Then here is what we want from you.

Skills and areas

An intern will gain experience in sales and marketing activities, such as sizing up the market, estimating potential revenue, analyzing clients and competitors, as well as conducting regular products and data analysis. It is a priority for our team to provide the best customer service, professionalism, and to build and maintain quality customer relationships. The intern will be holding sales presentations to clients, while also dealing with customer support, working within deadlines and most importantly working in a team.

This position would ideally suit students or recent graduates in the following areas:

- **Marketing / advertising / PR;**
- **Sales;**
- **Sports studies;**
- **Business administration / business & language.**

Qualifications Details

- Must be fluent in English;
- Must be able to legally work in Ireland;
- Must be in love with sports;
- Knowledge of other language is advantage, but not necessary.

After extensive hands-on training on sales and products by your own top-level supervisor, you will be given your own list of prospects to work with on a market that hasn't been worked with.

Payment

The company pays the Intern some bonuses and commission relating to their performance.

Mentor

The Organization will assign a mentor and a trainer to support the Intern during the Internship.

Location

Roselawn House, National Technology Park, Limerick.

To dive into the world of sports, please send your CV to hr.ireland@instatsport.com