

Business development Internship at Weenect

Title: 1 Business Developer F/M Fluent English in Brussels/Uccle

1 Business Developer F/M Native German speaking in Brussels/Uccle

What is Weenect:

Weenect is a company who is providing GPS tracker for pets. It doesn't matter where are you located; you know where your furry friends are. Weenect offers real-time tracking without any distance limit. The tracker uses a SIM card and allows you to connect through your phone with our mobile app.

With over 100 000 users and a 50% growth in turnover every year we are currently the leader in France and one of the most important actors in Europe.

40% of our sales are made in the French market.

Our offices are based in Paris and Brussels.

Your task:

Being business developer for the UK and Irish market or German market.

We are present in many pet shops and veterinary practices in France. We would like to do the same in the UK and Germany. You will have to establish a commercial strategy by doing prospection and trying to develop the turnover and built loyalty with our new clients.

First, you will make the sales pitch and will attend to the trade shows. You will also have to develop some partnership with independent stores while you ensure to follow up a good customer service.

Working in tandem with the Business Manager of your country, you will spearhead the growth of Weenect in UK or Germany.

What do we offer:

- The opportunity to join the French leader of the GPS tracker for pets.
- Dynamic team, bold and international wishing to have new talents as soon as possible.
- A paid internship based in Brussels.

Your profile:

- You like to sell at any costs.
- You are a fast learner and very curious.
- You are dynamic and ready to get new clients.
- You are a good listener with your clients.
- You are aware about the invoice unpaid by your clients.
- Good team spirit
- You are fluent in English for the UK and Irish market and Native German for the German market. Having a good level in French would be a plus but not necessary.

Contract period: At least 6 months would be nice.

Type of contract: Internship.

Shift: From 9:30am to 6pm, Monday to Friday.

Job remunerated: Yes

If you would like to join us and you think you can make a difference, please send us an email with your CV.

For the UK and Ireland send your email at gregoire@weenect.com

For Germany send your email at victor@weenect.com