

Winroy

Winroy has undergone a consistent and progressive evolution from a simple furniture assembly business to becoming one of the most established office furniture solutions companies in Ireland. Winroy offers a broad range of services including furniture procurement, installations, move management and space planning. You will be working with the sales team to develop relationships with the aim of identifying sales opportunities within new and existing accounts.

Responsibilities

1. Developing and sustaining business opportunities and managing client relationships.
2. Delivering and achieving sales targets.
3. Product and industry knowledge with a continued focus learning.
4. Project management.
5. Presentation skills, including but not limited to product demonstrations.
6. Tender evaluation and preparation.
7. Networking with Architects, Designers and Customers.

Requirements

1. Must be highly motivated.
2. Excellent communication & interpersonal skills.
3. Ability to adapt to a dynamic and fast paced environment.
4. Highly proficient at Microsoft Word, Excel and Power point
5. An excellent command of both written and spoken English is mandatory.
6. A full Irish Drivers Licence is required.

Experience

1. Sales experience is preferred.
2. Exposure to the Architect and Design community.
3. Background in interior design, architecture or project management is preferred.

Return CVs to:

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www.winroy.ie